

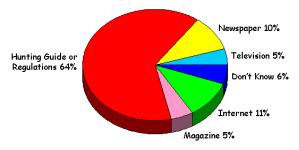




## Background: Yogyakarta Prov.

- City of students (higher education student) 290,000 students, citizen:
  3,434,534 people(source: dikti.go.id)
- Students: brings 17,11 % of province income (294,000 USD / Rp 2.94 triliun per year) (source: Bank Indonesia)

"Where would you prefer to get information about Oklahoma hunting season dates and bag limits?"





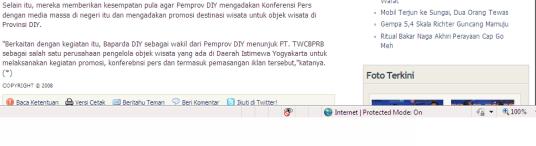


- Second best tourist destination in Indonesia, after Bali
- Approximately 100,000 Small Medium Enterprise related to tourism
- Brings big income for Yogyakarta province





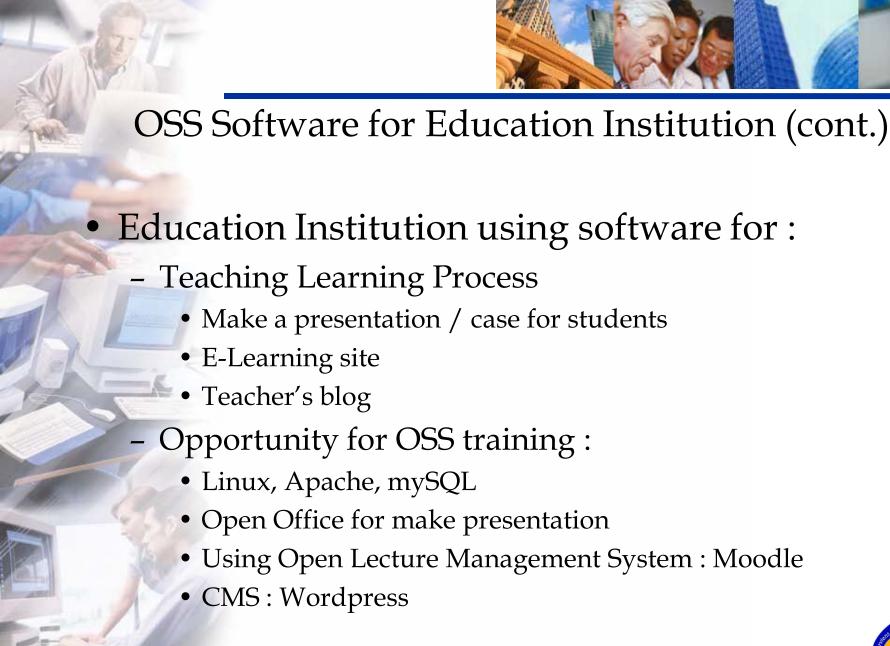
"Sejak dibukanya jalur Kuala



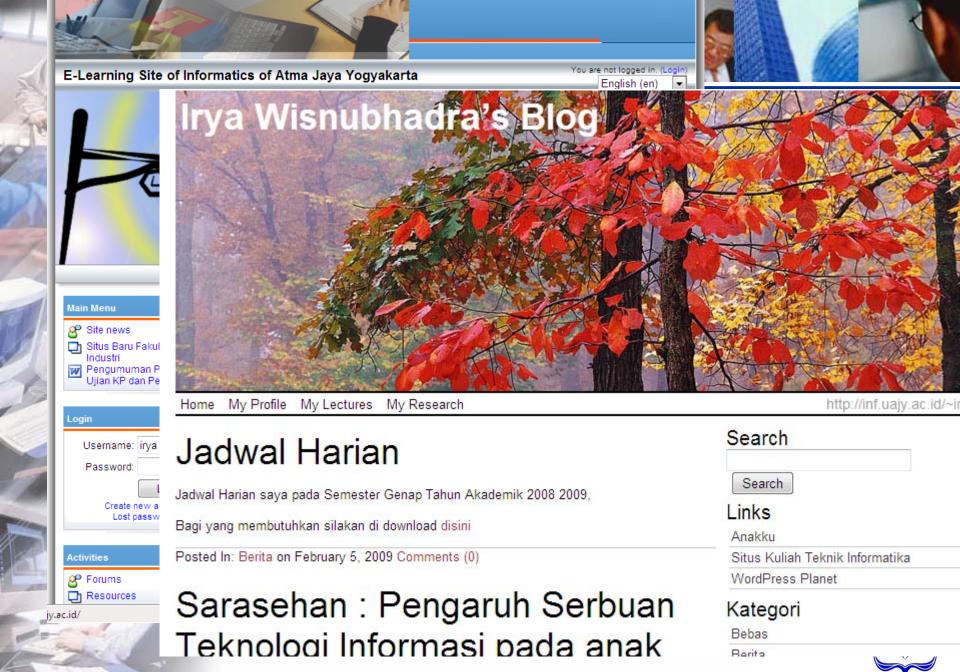


- Higher Education using software for :
  - Teaching Learning Process
  - Quality Control
  - Education Management :
    - Information System Management
      - Financial Management
      - Human Resource Management'
      - Infrastructure Management
      - Document Management
  - Management Information System/ Business Intelligence











- Education Quality Control
  - Using Information System
  - Using Management Information System or Business Intelligence
- Opportunity for OSS training
  - Linux, Apache, mySQL, Java, php
  - Pentaho, Mondrian





- Financial Management
  - Using Information System
  - Using Management Information System or Business Intelligence
- Opportunity for OSS training
  - Linux, Apache, mySQL, Java, php
  - Gnucash, http://www.gnucash.org





- Human Resource Management
  - Using Information System
  - Using Management Information System or Business Intelligence
- Opportunity for OSS training
  - Linux, Apache, mySQL, java, php
  - OrangeHRM,http://www.orangehrm.com/
  - Pentaho, Mondrian





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## Want to use OrangeHRM but...

No IT Staff to Install and Manage? No Infrastructure? No Expertise?

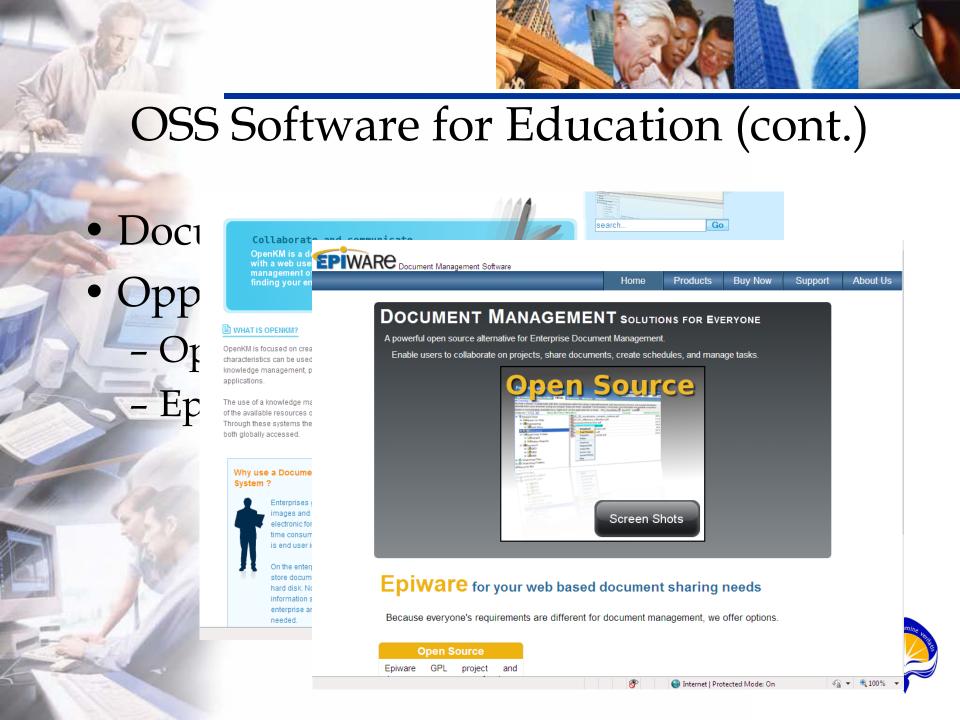






- Infrastructure Management
  - Using Information System
  - Using Management Information System or Business Intelligence
- Opportunity for OSS training
  - Linux, Apache, mySQL, java, php
  - OpenProj
  - Pentaho, Mondrian









- Based on a survey (146 SMEs) from Yogyakarta Prov.
- 59% of the SME already have computers.
- 72 percent have used the computers only for the last five years.
- Purpose of using computer :
  - type letters/reports (68.7%)
  - calculate (66.67 %),
  - access the internet (34.5 %),
  - design their products (43.7 %),
  - run the information system (28.7 %)
  - and have presentation (20.7 %).

(Source: http://www.umkm-yogya.com)



## OSS Software for SME (cont.)

- Opportunity for OSS Training :
  - Ubuntu Linux for OS
  - Using internet and networking
  - OpenOffice for:
    - type letters/reports
    - calculate
    - Presentation
  - Archimedes for :
    - cad
  - Postbooks, OpenERP, SugarCRM for:
    - Run business
  - Pentaho Open BI for :
    - Business Intelligence Application







